

Legrand Sell-Side Analysts arithmetic consensus collected from March 04 to March 11, 2024 (13 contributions)

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For more information on definitions of financial indicators used, please refer to glossary in Legrand financial press releases and presentations available on legrandgroup.com on the "Regulated information" section under "Investors and shareholders".

This consensus, collected between March 04 to March 11, 2024 and released on legrandgroup.com on March 13, 2024, is based on 13 contributions by analysts from: Alpha Value, Bofa, Citi, Deutsche Bank, BNPParibas Exane, Goldman Sachs, JP Morgan, Kepler Cheuvreux, Morgan Stanley, Oddo BHF, RBC Capital Markets, Redburn Atlantic, TD Cowen

	Q1 2022	H1 2022	9M 2022	FY 2022	Q1 2023	H1 2023	9M 2023	FY 2023	Q1 2024		FY 2024		FY 2025	
	Actuals ¹	Consensus	Count ²	Consensus	Count ²	Consensus	Count ²							
Net sales (€ million)	1 972	4 092	6 154	8 339	2 150	4 295	6 307	8 417	2 107	12	8 492	13	8 886	13
Organic Growth (%)	11.2%	10.9%	10.1%	9.7%	7.4%	4.6%	3.7%	2.7%	-2.1%	12	0.3%	13	3.8%	13
of which Europe by destination (%)	12.9%	11.3%	10.5%	9.8%	10.7%	6.8%	7.1%	6.0%	-1.3%	7	-0.3%	7	2.7%	7
of which North & Central America by destination (%)	11.2%	11.2%	10.7%	11.1%	3.5%	0.4%	-0.9%	-2.0%	-5.3%	7	-0.2%	7	4.1%	7
of which Rest of the World by destination (%)	7.5%	9.7%	8.0%	6.6%	7.9%	8.2%	6.2%	5.7%	3.6%	7	2.0%	7	3.9%	7
Scope (%)	3.2%	2.4%	2.4%	3.0%	0.9%	1.3%	1.3%	0.9%	1.5%	12	1.4%	13	1.1%	13
Exchange rates (%)	2.6%	4.4%	5.6%	5.5%	0.6%	-1.0%	-2.4%	-2.7%	-1.3%	12	-0.7%	13	-0.3%	13
Adjusted EBIT (€ million)	401	838	1 240	1 702	477	954	1 364	1 770	435	11	1 733	13	1 833	13
Adjusted EBIT margin (% of sales)	20.3%	20.5%	20.2%	20.4%	22.2%	22.2%	21.6%	21.0%	20.7%	11	20.4%	13	20.6%	13

¹ For more information, readers are invited to consult Legrand press releases published regarding 2022 results & 2023 available at legrandgroup.com on regulated information sections.

² Number of contributions for the given aggregate and the given period.