

**Legrand buys OnQ,
pursuing its strategy of targeted acquisitions**

- **Legrand acquires OnQ, the US leader in structured wiring for residential buildings**
- **Legrand is consolidating its positions on the high-growth market for automation in residential buildings**

Legrand has signed an agreement for the acquisition of all the business of OnQ, the US leader in structured wiring for residential applications. Based in Harrisburg, Pennsylvania, OnQ generated net sales of approximately \$22 million with a workforce of close to 100 in 2004.

OnQ's catalog of nearly 1,000 items enables it to offer complete solutions for Voice, Data and Image network for residential buildings, including VDI entertainment, integrated lighting and sound management systems. We believe this acquisition will perfectly complement the Pass & Seymour/Legrand range of fittings.

- **The acquisition rounds out Legrand's geographical presence** in residential automation following the launches of My Home in Italy — where nearly 6,000 installations are already equipped with at least three residential automation functions developed by the Group — and In One By Legrand in France. Both offerings are being extended gradually to other parts of Europe, Latin America and Asia.
- Legrand will also be **reinforcing its technological lead** with OnQ solutions fueling Group innovation and providing for additional comfort and security, as well as easier access to new technology in residential buildings. Examples include programmable lighting, wireless internet connections through a simple outlet, and remote control of electrical installations.

Legrand Vice Chairman and CEO Gilles Schnepf comments: *“An increased presence in residential automation will enable us to make the most of double-digit growth in this market, helping us to continue to increase our market share. Following the announced acquisitions of Van Geel and Zucchini, the OnQ transaction confirms Legrand's active commitment to a strategy of targeted acquisitions.”*

ABOUT LEGRAND

Legrand is the world specialist in products and systems for electrical installations and information networks, offering solutions for use in residential, commercial and industrial buildings. Operating in over 60 countries with sales of €2.9 billion, it employs 26,000 people and its catalogues list over 130,000 products. Innovation drives growth — with nearly 5% of sales invested in R&D every year, Legrand brings out a steady stream of new, high added-value products.

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