

Legrand pursues expansion in new economies and signs joint venture agreement¹ with Daneva in Brazil

- **Legrand accelerates expansion in new economies by signing a joint venture agreement¹ with Daneva, Brazil's leader in connection accessories**
- **The acquisition reinforces Legrand's already strong positions in Brazil and its presence with local retailers**

After buying up Numeric UPS and Aegide, Legrand is actively pursuing its strategy of targeted, self-financed acquisitions of small and mid-size companies with leading market positions, and has announced the signature of a joint venture agreement¹ with Daneva in Brazil. The group has acquired a 51% equity interest, with an option to take full control from April 2014.

The acquisition of Daneva, uncontested leader of the Brazilian market for connection accessories (including extension cords, multi-sockets and adaptors), rounds out Legrand's offering and existing strong positions in Brazil, where the group is already No. 1 in wiring devices, door entry systems, miniature circuit-breakers, industrial enclosures and UPS².

More generally, Legrand plans to continue to expand in new economies, which account for around 38% of its total sales on an annual basis.

Based near Sao Paulo, Daneva has nearly 500 employees and reported sales of around €28 million in 2011.

¹ Subject to the approval of Brazil's competition authorities

² UPS: Uninterruptible Power Supply

Key financial dates

- 2012 first-half results: **July 27, 2012**
- 2012 nine-month results: **November 8, 2012**
- 2012 annual results: **February 14, 2013**

ABOUT LEGRAND

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for customers worldwide. Innovation for a steady flow of new products with high added value and acquisitions are prime vectors for growth. Legrand reported sales of over €4.2 billion in 2011. The company is listed on NYSE Euronext and is a component stock of indexes including the CAC40, FTSE4Good, MSCI World, ASPI and DJSI (ISIN code FR0010307819). www.legrand.com

Investor Relations:

Legrand
François Poisson
Tel : +33 (0)1 49 72 53 53
Fax : +33 (0)1 43 60 54 92
francois.poisson@legrand.fr

Press Relations:

Publicis Consultants
Vilizara Lazarova
Tel : +33 (0)1 44 82 46 34
Mob : +33 (0)6 26 72 57 14
Vilizara.Lazarova@consultants.publicis.fr