

PRESS RELEASE

Internet of Things: Legrand launches Eliot, its program for speeding up the deployment of its connected devices offering

Limoges (France), July 8, 2015 – Having made sales of over €200 million with connectable devices in 2014, Legrand is convinced that the Internet of Things (IoT) is opening up a new era for buildings. This is why Legrand is announcing the launch of Eliot, a program designed to speed up the deployment of its connected devices offering and thereby facilitate the emergence of connected buildings wherever IoT can enhance use value for all users.

Eliot, a priority for Legrand

Legrand's expertise involves providing electrical and digital infrastructure solutions for all types of buildings to help simplify everyday life for its customers. With its Eliot program, Legrand has decided to speed up the development of its connected offerings, to the benefit of both private and professional users (i.e. electricians, building occupants and operators, etc.). Professional applications currently account for 60% of the overall market of the Internet of Things⁽¹⁾.

Innovation today and tomorrow

Each year, Legrand dedicates between 4% and 5% of its sales to R&D expenditure. With an R&D workforce of over 2,000, including 750 working directly on digital issues (electronics and software), Legrand develops connectable solutions to respond to various societal issues such as demand for greater energy efficiency, security, well-being and independent assisted living.

These solutions cover areas as varied as:

- consolidation of digital infrastructures with dedicated offerings for datacenters;
- telecare to facilitate the lives of people with diminished independence, both at home and in healthcare institutions;
- measurement and tracking of energy consumption to suit both new and existing buildings;
- connected emergency lighting to facilitate maintenance operations;
- video door entry phones proposing services, both in group housing and individual homes;
- the connected home, with solutions that are easy to install and which enable control of an electrical installation via tablet or smartphone;
- etc.

Eliot: our objectives

While Legrand made sales of over €200 million with connectable devices in 2014, it intends accelerating the deployment of its solutions even further and has set itself ambitious targets on the occasion of the Eliot program launch:

- continuing its rapid growth in the field of digital infrastructures;
- doubling the number of connectable product families, from 20 in 2014 to 40 by 2020;
- achieving a double-digit overall average annual growth rate in connectable devices by 2020.

⁽¹⁾ Source: iot-analytics.com

About Legrand

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for customers worldwide. Innovation for a steady flow of new products with high added value and acquisitions are prime vectors for growth. Legrand reported sales of €4.5 billion in 2014. The company is listed on Euronext Paris and is a component stock of indexes including the CAC40, FTSE4Good, MSCI World, Corporate Oekom Rating and DJSI (ISIN code FR0010307819).

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