

**Legrand Sell-Side Analysts arithmetic consensus collected from September 5 to September 14, 2023 (17 contributions)**

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\* The Legrand collected consensus is based on the estimates prepared by the sell-side analysts who contributed and follow Legrand. Other consensus providers with a different scope of analysts and different timing of collection may display different figures.

For more information on definitions of financial indicators used, please refer to glossary in Legrand financial press releases and presentations available on legrandgroup.com on the "Regulated information" section under "Investors and shareholders".

**This consensus, collected between September 5 to September 14, 2023 and released on legrandgroup.com on September 15, 2023, is based on 17 contributions by analysts from:** Alpha Value, Barclays, Bank of America, BNP Paribas Exane, Bryan Garnier, Citi, CIC MS, Deutsche Bank, Goldman Sachs, JP Morgan, Morgan Stanley, Morningstar, Oddo BHF, RBC, Redburn, Société Générale, UBS

	Q1 2022	H1 2022	9M 2022	FY 2022	Q1 2023	H1 2023	9M 2023		FY 2023		FY 2024	
	Actuals <sup>1</sup>	Actuals <sup>1</sup>	Actuals <sup>1</sup>	Actuals <sup>1</sup>	Actuals <sup>1</sup>	Actuals <sup>1</sup>	Consensus	Count <sup>2</sup>	Consensus	Count <sup>2</sup>	Consensus	Count <sup>2</sup>
Net sales (€ million)	1 972	4 092	6 154	8 339	2 150	4,295	6 360	15	8 552	17	8 813	17
Organic Growth (%)	11,2%	10,9%	10,1%	9,7%	7,4%	4,6%	4,3%	13	3,6%	17	2,1%	17
of which Europe by destination (%)	12,9%	11,3%	10,5%	9,8%	10,7%	6,8%	5,6%	8	4,4%	9	0,9%	9
of which North & Central America by destination (%)	11,2%	11,2%	10,7%	11,1%	3,5%	0,4%	0,7%	8	0,4%	9	2,4%	9
of which Rest of the World by destination (%)	7,5%	9,7%	8,0%	6,6%	7,9%	8,2%	8,1%	8	7,9%	9	3,4%	9
Scope (%)	3,2%	2,4%	2,4%	3,0%	0,9%	1,3%	1,7%	13	1,6%	17	1,3%	17
Exchange rates (%)	2,6%	4,4%	5,6%	5,5%	0,6%	-1,0%	-2,5%	13	-2,6%	17	-0,4%	17
Adjusted EBIT (€ million)	401	838	1 240	1 702	477	954	1 354	14	1 766	17	1 800	17
Adjusted EBIT margin (% of sales)	20,3%	20,5%	20,2%	20,4%	22,2%	22,2%	21,3%	14	20,6%	17	20,4%	17

<sup>1</sup> For more information, readers are invited to consult Legrand press releases published regarding 2022 results & 2023 available at legrandgroup.com on regulated information sections.

<sup>2</sup> Number of contributions for the given aggregate and the given period.