

**Pre-FY 2022 Legrand Sell-Side Analysts arithmetic consensus collected from January 6 to 17, 2023 (19 contributions)**

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For more information on definitions of financial indicators used, please refer to glossary in Legrand financial press releases and presentations available on legrandgroup.com on the "Regulated information" section under "Investors and shareholders".

**This consensus, collected between January 6 to 17, 2023 and released on legrandgroup.com on January 19, 2023, is based on 19 contributions by analysts from:** Alphavalue, Barclays, Bryan Garnier, Bank of America, Citi, CIC MS, Crédit Suisse, Deutsche Bank, Exane BNP Paribas, Goldman Sachs, JP Morgan, Kepler Cheuvreux, Morningstar, Morgan Stanley, Oddo, Royal Bank of Canada, Redburn, Société Générale and UBS

	Q1 2022	H1 2022	9M 2022	FY 2022		FY 2023		FY 2024	
	Actuals <sup>1</sup>	Actuals <sup>1</sup>	Actuals <sup>1</sup>	Consensus	Count <sup>2</sup>	Consensus	Count <sup>2</sup>	Consensus	Count <sup>2</sup>
Net sales (€ million)	1,972	4,092	6,154	8,245	19	8,368	19	8,765	19
Organic Growth (%)	11.2%	10.9%	10.1%	8.9%	19	-0.7%	19	3.5%	19
of which Europe by destination (%)	12.9%	11.3%	10.5%	9.3%	11	-3.2%	10		
of which North & Central America by destination (%)	11.2%	11.2%	10.7%	9.8%	11	-0.6%	10		
of which Rest of the World by destination (%)	7.5%	9.7%	8.0%	7.1%	11	0.8%	10		
Scope (%)	3.2%	2.4%	2.4%	2.9%	19	1.8%	19	1.2%	19
Exchange rates (%)	2.6%	4.4%	5.6%	5.7%	19	0.4%	19	0.0%	19
Adjusted EBIT (€ million)	401	838	1,240	1,640	19	1,649	19	1,756	19
Adjusted EBIT margin (% of sales)	20.3%	20.5%	20.2%	19.9%	19	19.7%	19	20.0%	19

<sup>1</sup> For more information, readers are invited to consult Legrand press releases published regarding 2022 results available at legrandgroup.com on regulated information sections.

<sup>2</sup> Number of contributions for the given aggregate and the given period.