

Post-9M 2022 Legrand Sell-Side Analysts arithmetic consensus collected from November 8 to November 22, 2022 (16 contributions)

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For more information on definitions of financial indicators used, please refer to glossary in Legrand financial press releases and presentations available on legrandgroup.com on the "Regulated information" section under "Investors and shareholders".

This consensus, collected between November 8, 2022 to November 22, 2022 and released on legrandgroup.com on December 16, 2022, is based on 16 contributions by analysts from: Alphavalue, Barclays, BofAML, Bryan Garnier, Citi, CIC MS, Crédit Suisse, Deutsche Bank, Exane BNP Paribas, Goldman Sachs, JP Morgan, Morgan Stanley, Oddo, RBC, Redburn and Société Générale.

	Q1 2022	H1 2022	9M 2022	FY 2022		FY 2023		FY 2024	
	Actuals ¹	Actuals ¹	Actuals ¹	Consensus	Count ²	Consensus	Count ²	Consensus	Count ²
Net sales (€ million)	1,972	4,092	6,154	8,226	16	8,436	16	8,811	16
Organic Growth (%)	11.2%	10.9%	10.1%	8.5%	16	-1.2%	16	3.4%	16
of which Europe by destination (%)	12.9%	11.3%	10.5%	8.0%	10	-3.4%	10		
of which North & Central America by destination (%)	11.2%	11.2%	10.7%	9.6%	10	-0.3%	10		
of which Rest of the World by destination (%)	7.5%	9.7%	8.0%	7.5%	10	0.7%	10		
Scope (%)	3.2%	2.4%	2.4%	2.9%	16	1.6%	16	1.0%	16
Exchange rates (%)	2.6%	4.4%	5.6%	5.9%	16	2.2%	16	0.0%	16
Adjusted EBIT (€ million)	401	838	1,240	1,635	16	1,658	16	1,762	16
Adjusted EBIT margin (% of sales)	20.3%	20.5%	20.2%	19.9%	16	19.6%	16	20.0%	16

¹ For more information, readers are invited to consult Legrand press releases published regarding 2022 results available at legrandgroup.com on regulated information sections.

² Number of contributions for the given aggregate and the given period.